## Kagiso Top 40 Tracker Fund as at 31 January 2012



## Performance and risk statistics<sup>1</sup>

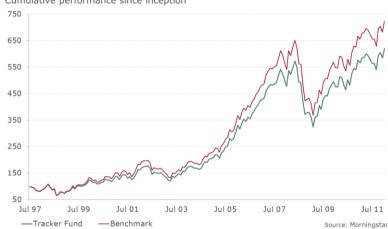
|                 | Fund  | Benchmark | Outperformance |
|-----------------|-------|-----------|----------------|
| 1 year          | 9.5%  | 10.2%     | -0.8%          |
| 3 years         | 19.8% | 20.6%     | -0.9%          |
| 5 years         | 7.7%  | 8.4%      | -0.8%          |
| Since inception | 13.4% | 14.6%     | -1.2%          |

All performances annualised

|                      | Fund   | Benchmark |
|----------------------|--------|-----------|
| Annualised deviation | 21.5%  | 22.3%     |
| Sharpe ratio         | 0.1    | 0.2       |
| Maximum gain*        | 36.5%  | 37.4%     |
| Maximum drawdown*    | -43.6% | -43.4%    |
| % Positive months    | 57.5%  | 57.5%     |

<sup>\*</sup>Maximum % increase/decline over any period

Cumulative performance since inception



Portfolio manager Aslam Dalvi

Fund category Domestic - Equity - Large Cap

Fund objective To track the movements and replicate the performance of the FTSE/JSE Top 40

Index over time.

Risk profile

Medium - High

Suitable for

Investors who are seeking to own the entire stock selection of the JSE/FTSE Top 40 at a low cost, and who seek longterm capital growth with no short-term income requirements. Investors would be able to withstand short-term market fluctuations in pursuit of maximum capital growth over the long term.

Benchmark FTSE/JSE Top 40 Index

1 August 1997 Launch date Fund size R73.2 million NAV 4053.57 cents

Distribution dates 30 June, 31 December

Last distribution 31 December 2011: 52.82 cpu

Lump sum: R5 000; Debit order: R500 Minimum investment

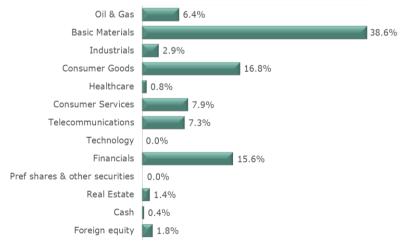
Initial fee: 0.00% Fees (excl. VAT)2

Financial adviser fee: max 3.00% Ongoing advice fee: max 1.00% pa Annual management fee: 0.50%

0.67% per annum

----- Unconventional thinking. Superior performance

## Effective asset allocation exposure



## Top ten holdings

TER3

| % of fund |
|-----------|
| 12.8      |
| 10.0      |
| 8.4       |
| 5.9       |
| 5.7       |
| 5.3       |
| 3.9       |
| 3.6       |
| 3.1       |
| 2.5       |
| 61.2      |
|           |

The Kagiso unit trust range is offered by Kagiso Collective Investments Limited ('Kagiso') registration number 2010/009289/06, a member of the Association for Savings and Investment SA (ASISA). Unit trusts are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily an indication of future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Unit trust prices are calculated on a net asset value (NAV) basis, which is the total value of assets in the portfolio including any income accruals and less any permissable deductions (trokerage, Uncertificated Secutiries Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue. Instructions must reach Kagiso Collective Investments before 14:00 to ensure same day value. Fund valuations take place at approximately 15:00 each business day and forward pricing is used.

<sup>1</sup> Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A NAV prices with income distributions reinvested. Performance figures are quoted after the deduction of all costs incurred within the fund.

<sup>2</sup> A schedule of maximum fees and charges is available on request and on our website. Fees and incentives may be paid, and if so, are included in the overall costs

<sup>&</sup>lt;sup>3</sup> The TER is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end December 2011. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TER's.